



# ENTREPRENEURAL DREAM CAMPS FOR INDIGENOUS YOUTH

## 3-DAY DREAM CAMP EXPERIENCE FOR YOUTH

Dream Camps are innovative, culturally-relevant programs where Indigenous youth learn about the fundamentals of owning and operating a business.

The Bears' Lair team provides mentorship and coaching over 3 fun filled days culminating in team business pitches to the entire community.

Youth develop friendships and valuable insight as they learn how to turn their business ideas into reality!

# Participating youth receive:

- Community & Sponsor GiftsMinimum \$100 Visa Gift Card
  - · A Bears' Lair Orange Shirt

One Youth Team will win \$250 EACH at the Community Celebration Event!

# **OUR VALUES**

Promoting reconciliation through partnerships, opportunities, and initiatives.

Supporting Indigenous communities and businesses through local procurement.

Educating, & inspiring Indigenous youth through entrepreneurial and life skill building.

Building supportive relationships with communities and community leaders.

Providing opportunities for Indigenous people to create intergenerational wealth.





# PROGRAM

# 1 - Build a Brand

- Choose a type of business
- Create a name and motto to 'build your brand'
- Design a logo and determine your core values

# 2 - Target Market

- Create products / services to solve a problem
- Determine who buys your product / service?

# 3 - Marketing Strategy

- Decide how to advertise and reach customers
- Create a marketing plan

# 4 - Budget & Financial Plan

- Determine Start Up Costs
- Determine Operating Costs
- Decide how you will use any revenue for the future

# **5 - PITCH YOUR BUSINESS**

(Using the business model developed in steps 1-4, youth will deliver a 5 minute filmed pitch that will be premiered at the community celebration event!)

# The Spirit of Co-opetition

We encourage cooperation & collaboration in the spirit of healthy competition. We share positive feedback and ideas to support young people so that everyone benefits from a Dream Camp Experience.



# WEEKEND CAMP SCHEDULE

# DAY1

#### 5:00 PM DINNER & WELCOME

- Open Dream Camp with Traditional Welcome & Introductions
- Overview of Camp & Activities
- Create Teams with Coach/Mentors
- Tackle Team Challenge #1
- End of day check-in

## 8:30 PM CLASS ENDS





# DAY 4 COMMUNITY CELEBRATION DINNER EVENT

#### 5:00 PM DINNER & WELCOME

- Welcome & thank yous to Community Champions, Sponsors & Youth
- Watch Youth Team Pitch Videos
- Recognize winning teams & reward Youth for their achievements.

8:30 PM EVENT CLOSING



# **DAY2&3**

# 10:00 AM TO 10:30 AM BREAKFAST 10:30 AM MORNING SESSIONS BEGIN

- Activities and orientation
- Business Examples & Challenge #2

#### **12:00 NOON - LUNCH**

#### 1:00 PM AFTERNOON SESSIONS BEGIN

- Team Challenge #3 & #4
- Develop start-up plans & assign roles
- Practice & filming of pitches

#### 4:00 PM END OF CLASS EACH DAY

\*By Sunday afternoon, Youth will be ready to record their own Team Pitch Videos!\*





# **WEEKDAY CAMP SCHEDULE**

# DAY 1

# 9:30AM - 10AM BREAKFAST WELCOME

- Open Dream Camp with Traditional Welcome & Introductions
- Overview of Camp & Activities
- Create Teams with Coach/Mentors
- Tackle Team Challenge #1 & #2
- End of day check-in

#### 4:00 PM CLASS ENDS





# DAY 4 COMMUNITY CELEBRATION DINNER EVENT

#### 5:00 PM DINNER & WELCOME

- Welcome & thank yous to Community Champions, Sponsors & Youth
- Watch Youth Team Pitch Videos
- Recognize winning teams & reward Youth for their achievements.

8:30 PM EVENT CLOSING



# **DAY 2 & 3**

## 9:30 AM TO 10 AM BREAKFAST

- Activities and orientation
- Business Examples & Challenge #3 & #4
- Develop start-up plans & assign roles
- Practice & filming of pitches

#### 4:00 PM CLASS ENDS

\*By the final afternoon, Youth will be ready to record their own Team Pitch Videos!\*

